

# Fuel Your Pipeline & drive business growth

Our team brings a wealth of experience and expertise to the table, leveraging cutting-edge strategies and technologies to consistently deliver high-quality leads. With a focus on precision targeting and personalized approaches, we ensure that every lead generated is primed for conversion.



# Who We Are

We specialise in empowering individuals & start-ups through comprehensive lead generation services, cutting-edge tech sales training programs, and expert sales outsourcing solutions.

We're dedicated to propelling your Technology business forward, helping you navigate the competitive landscape with confidence and success.

# **Why Choose Us**



# We know what a good lead smells like.

We focus on reaching the right target audience with personalised and relevant messaging to ensure the leads we generate are top-tier.



### **Qualification experts**

We specialise in arranging expertly curated meetings for our clients, ensuring each interaction is with qualified prospects that have existing requirements and/or pain points.

## Rapid Return On Investment



We meticulously track performance metrics, optimize strategies, and tailor approaches to guarantee maximum profitability, making every investment count towards sustainable growth and success.

# **Our Services**

#### Lead Generation

- Lead management
- Target Customer Profile
- Build Outreach strategy
- Lead Qualification

#### **Setting Qualified meetings**

- Qualify Prospects
- · Alignment with your Sales team
- Pre planning meeting
- Follow up after meeting

#### **Digital Marketing**

- Social Media Management
- SEO Rank
- Content Creation
- Data Analysis & Data Visualization

#### **Event Planning & Management**

- Build global marketing plan
- Managing the Stand
- Attend the perfect event
- Work with your trusted partners
- Support Sales & Marketing activities
- Ensure Return On Investment

# Lead II Journey with Lead IT

Step by Step guide of how we will grow your pipeline.

Research

01

We find out everything about your solution & your offering that includes product features, competitors & your market

02 Target market

We will work with your Target customer profile to begin understanding who we are trying to attract.

Outreach Strategy

03

We will decide on the best outreach method to begin reaching out to your TCP

04 Inbound Strategy

We will create campaigns & work with marketing to generate as much interest as possible using methods like AB testing.

Action

05

06 Return On Investment

Didn't get the return we promised, no fee. We will use The LIT calculator to ensure we are making as much return on our activities.

Now we have agreed our strategies its time we take action.